

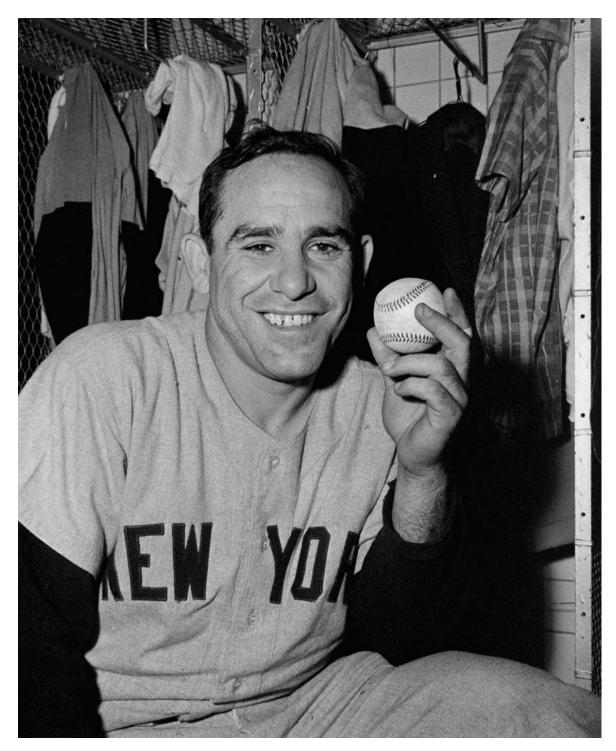
# Emergency Management & Safety Solutions

#### Revitalize – Reinvigorate Your Program AND your Career





www.ems-solutionsinc.com



"If you don't know where you're going, you'll end up somewhere else."

Yogi Berra

## 2014 Top Global Risks

- 1. Business interruption, supply chain risk
- 2. Natural catastrophes (for example, storm, flood, quake)
- 3. Fire, explosion
- 4. Changes in legislation and regulation
- 5. Market stagnation or decline
- 6. Loss of reputation or brand value (for example, from social media)
- 7. Intensified competition
- 8. Cyber crime, IT failures, espionage
- 9. Theft, fraud, corruption
- 10. Quality deficiencies, serial defects

Allianz 2014 Risk Barometer Survey



#### What to Expect?

- More...more of everything:
  - Visible increases of the overall effects of climate change.
  - Weather-related disasters of all kinds.
  - Cyber-security issues impacting larger audiences.
  - Disease outbreaks due to population concentrations, zoonotic illnesses, and free-moving populations.
  - Issues related to globalization, including outsourcing and supply chain disruptions.





#### The World is Changing

- Impactful disasters are on the increase and present a broad range of issues. Events are now:
  - The worst.
  - The most significant.
  - The strongest storms ever recorded.
  - The 100 year flood now happens every 25 years.
  - More/Most catastrophic.
  - More/Most deadly.
  - More/Most expensive.





## The World is Changing

- Shifts and changes are occurring in the BC profession and will continue ...rapidly.
  - Management is questioning the investment and the return of traditional BC. "BC should be routine business."
  - BC departments being part of a larger enterprise activity (such as risk) rather than free-standing.
    - Migration towards risk management.
  - Retrenchment and resizing of many groups/departments.
  - Targeted planning vs. broad planning.





## The World is Changing

 Are you doing things the same way you have always done them?

| •        | GOOGLE   | ar i |
|----------|--|------|
|          | QUERY:   |      |
| SENS YOU | R QUERY TO GOOGLE INC., 1600 AMPHITHEATRE PARKWAY, MOUNTAIN VIEW, DA 64643, UNITED STATES<br>PLEASE ALLOW 30 DAYS FOR SEARCH RESULTS |      |







## What's in a word?

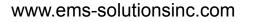
- Revitalize
  - Imbue (something) with new life and vitality.
  - To make (someone or something) active, healthy, or energetic *again*.
- Reinvigorate
  - Give new energy or strength.
  - Made or become fresh in spirit and/or vigor.
- Reinvent
  - Make over completely.
  - Bring back into existence or use.



### Cultivate a Beginner's Mind

In the beginner's mind there are many possibilities, in the expert's mind there are few.

—Shunryu Suzuki





#### "RE" your program

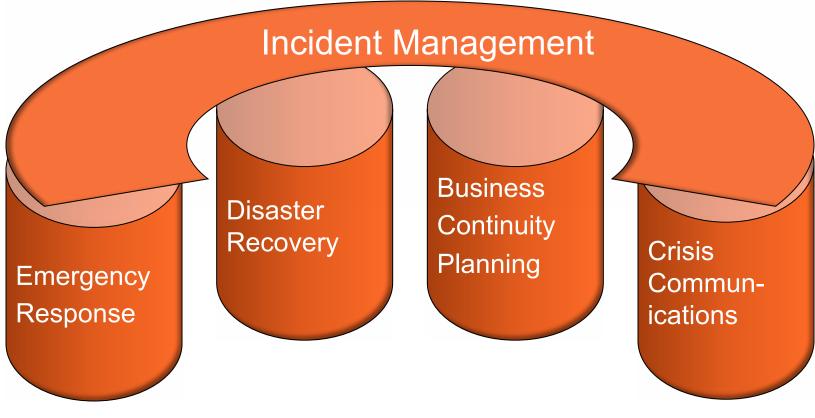
March 2014

www.ems-solutionsinc.com

12



### **Typical Program Components**



March 2014

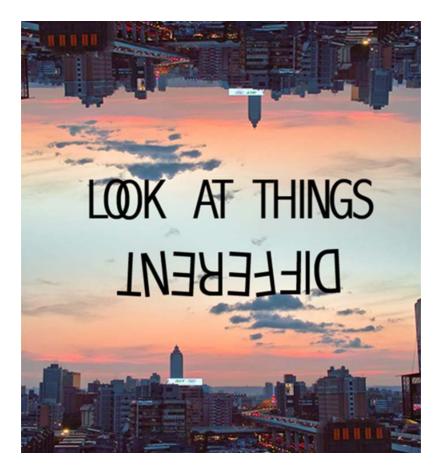
www.ems-solutionsinc.com





#### 1. Question everything.

- How could I think about recovery differently?
- How could I deliver "similar results" but develop and/ or deliver it "differently?"
- What is the value add of BC?
  - Is BC something that is done only after you have a disaster?





#### For Example...

What We See...

What Kids See...



www.ems-solutionsinc.com



#### 2. Location

- Where is your department currently? Does it matter where it lives?
- Where is an ideal location?
- Should you promote a different location now?
- Will it exist as a freestanding department in the future or be subsumed ?

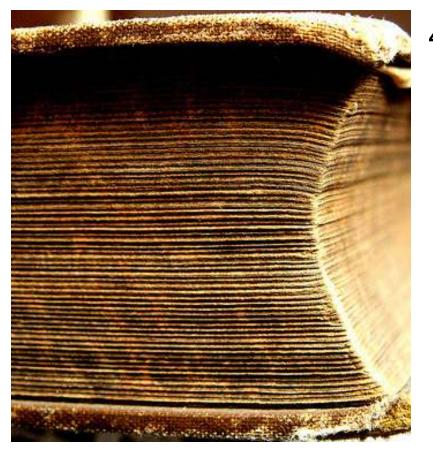




- 3. Benchmark...Carefully.
  - Imitation: When a company decides to measure a market leader, it can end up as a carbon copy.
  - Limit innovation: There is not "out of the box" thinking.
  - Complacency & arrogance: We are doing OK and then relax & fail to see opportunities & challenges.
  - We should be asking: "Is this right for us?"







- 4. Rethink Plans
  - Old plans & planning
    - Reams of detail, lots of data.
    - Complicated databases and dense plans.
    - Special training, complicated.
  - New plans & planning
    - Slim, easy to maintain and update.
    - What you need and nothing more.
    - Easy administration.
  - If you had to do a plan differently, how would you do it?





- 5. Workout!
  - In a real event, you fall back to your level of training.
  - Exercises are as important and perhaps more important than detailed plans.



- A simple exercise that you could do every few months.
  - Open any newspaper.
  - Find a perfect exercise narrative.
  - Spend 30 60 minutes.
    - Review the incident assessment process. Assign a level.
    - Developing an Incident Action Plan.
    - Discussing the business continuity approach.



- 6. Manage Information Creatively
  - How to manage information in a command center?
    - Paper (forms, boards).
    - Purchased tools such as WebEOC.
    - Others?
      - Ask someone who doesn't see the limitations.



www.ems-solutionsinc.com

#### 7. Engage

- Social media is becoming mainstream even in corporate America.
  - Learn about social media.
  - Become social media savvy.
  - Get a Twitter account.
    - Follow people and groups.
    - When something happens, go to Twitter and follow the information – contrast that to traditional sources.

- 8. Market
  - Think of business continuity as a product that needs to be marketed "strategically" within the organization.
  - What is your marketing approach?
    - Overt efforts
    - Covert efforts

*"If you want to build a ship, don't drum up the men to gather wood, divide the work, and give orders. Instead, teach them to yearn for the vast and endless sea."* -- Antoine de Saint-Exupéry



#### "RE" your career

March 2014

www.ems-solutionsinc.com

25



#### State of Mind



www.ems-solutionsinc.com



- 1. Think of yourself as a business
  - What's your product?
  - What do you have to sell?
  - How are you marketing yourself?
  - Create a positive online presence.
  - Build your brand.



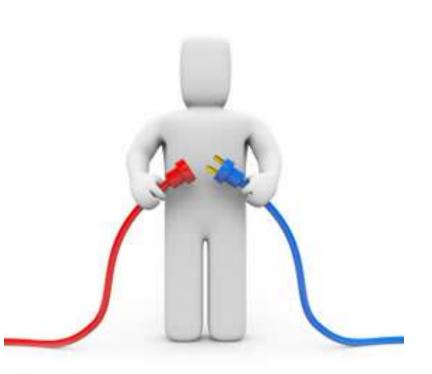




- 2. Gain clarity know thyself.
  - What kind of work is meaningful to you?
  - What's your ideal work environment?
  - The better you know what you like and need, the more you will recognize a trend/job/ opportunity when you see it.



- 3. Connect count the ways:
  - Make real connections.
  - Social media LinkedIn.
  - Professional associations .
  - Conferences DRJ, WCDM, CI, CPM.





- 4. Be generous with your time and knowledge.
  - People are rewarded when they create and participate.
  - How do you do that?
    - Write, speak, help & volunteer whenever you can.
    - Don't know how? Learn.



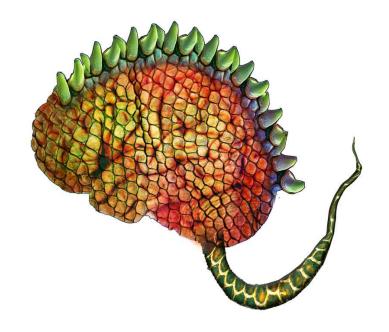


- 5. Be creative.
  - Do things to get your creative juices flowing.
  - Do things for fun.
  - Don't see your dream job out there?
    - Make it up?
    - Start your own?
    - Start a new project?





- Acknowledge your internal critic and send them on vacation.
  - Often referred to as the lizard (reptilian) brain the prehistoric part of our brain that deals with safety, anger and other basic emotions.
  - Acknowledge your lizard, and then ignore it.





#### 10 Ways to "Re" Your Career

#### 7. Deliver

- If you say you are going to do something?
  - Do it!
  - No excuses.
- The goal is to:
  - Get things done.
  - Make things happen.
  - Create outcomes that people seek.



- 8. Fail
  - What is failure?
    - It means that you have tried.
  - Didn't work this time?
    - Take a moment, take a deep breath, get up and keep going.
  - Failing and then trying again is what separates us all.
  - Think of all the other great failures: Babe Ruth, Edison, Lincoln, Steve Jobs....





- 9. Learn
  - Education is critical for your professional and personal life.
  - Our opportunity is to:
    - Revisit what you *think* you know.
    - And learn something new every single day.





#### 10.Be proactive

- Actively pursue your interests.
- Have clear goals and plans in mind and in writing.
- Create a strategic plan for your life, and act with urgency.
- Proactive = healthier, happier, more fulfilling.







### Change is Coming

- Our industry (you, me, world) is changing.
- It is always best to reinvent yourself before someone else does it for us.
- Become a change master.





#### **Great Change**

 The Dalai Lama once said that the greatest gift we could give our children was to prepare them for great change.





## What if tomorrow...

- 1. Your CEO tells you:
  - "I want you to do recovery '*differently*'...come back in a week with suggestions on how it can be done."
    - How would you do that?
- 2. She then asks you:
  - "How could business continuity be 'routine business', not a stand alone plan or function?"
    - How would you do that?
- 3. As she leaves she says...
  - And be prepared to discuss the ways your program adds value to the business...



#### "If we all did the things we are capable of doing, we would literally astound ourselves." -Thomas Edison



#### Thank you

#### Regina Phelps, CEM, RN, BSN, MPA

Emergency Management & Safety Solutions San Francisco, California 415-643-4300 www.ems-solutionsinc.com