

Association of Continuity Planners Florida

Our Past and Future; Looking Back and Gazing Forward



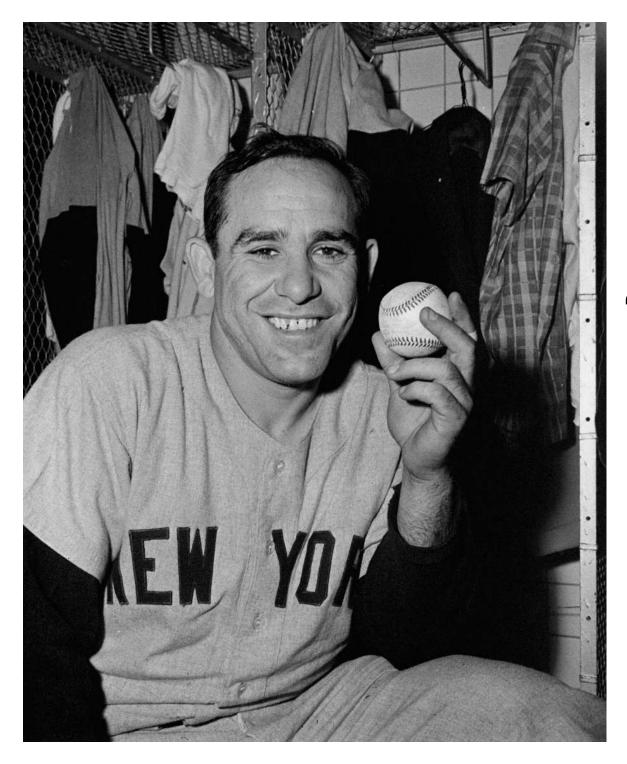


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"If you don't know where you're going, you'll end up somewhere else."

-Yogi Berra

Agenda

- In the Beginning: Looking Back
- Fast Forward to Now: Gazing Forward
- What Are You/We Doing to Keep Up?
- "RE" Your Program
- "RE" Your Career
- Change
- Looking Forward...What if Tomorrow...

In the Beginning – A Look Back



"Once Upon a Time..."

 An adequate recovery plan was a tape back-up strategy for your main frame

computer systems.

 Of course that was in a galaxy far, far away... a long, long time ago.





It Was Quickly Realized That...

- To recover data
 without considering the
 business (and a host
 of other issues) was,
 well... a problem. A big
 problem.
 - Hence, business continuity was born.





"It would be like going back to Google Classic!





Fast Forward to Now (and Beyond) – Gazing Forward

Allianz Risk Barometer Survey

2015

1. Business interruption, supply chain risk.

- 2. Natural catastrophes (for example, storm, flood, quake).
- 3. Fire, explosion.
- 4. Changes in legislation and regulation.
- 5. Cyber crime, IT failures, espionage.
- 6. Loss of reputation or brand value (for example, from social media).
- 7. Market stagnation or decline.
- 8. Intensified competition.
- 9. Political/social upheaval, war.
- 10. Theft, fraud, corruption.

2014

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- 9. Theft, fraud, corruption.
- 10. Quality deficiencies, serial defects.



What to Expect?

- More... more of everything:
 - Visible increases of the overall effects of climate change.
 - Weather-related disasters of all kinds.
 - Cyber-security issues impacting larger audiences.
 - Disease outbreaks due to population concentrations, zoonotic illnesses, and free-moving populations.
 - Issues related to globalization, including outsourcing and supply chain disruptions.





The World is Changing

- Impactful disasters are on the increase and present a broad range of issues. Events are now:
 - The worst.
 - The most significant.
 - The strongest storms ever recorded.
 - More frequent (the 100-year flood now happens every 25 years).
 - More/Most catastrophic.
 - More/Most deadly.
 - More/Most expensive.





The World is Changing

- Shifts and changes are occurring in the BC profession and will continue to change... rapidly.
 - Management is questioning the investment and the return of traditional BC. "BC should be routine business."
 - BC departments are now part of a larger enterprise activity (such as risk) rather than free-standing.
 - Migration towards risk management.
 - There is retrenchment and resizing of many groups/departments.
 - Targeted planning vs. broad planning.





What Are We Doing to Keep Up?



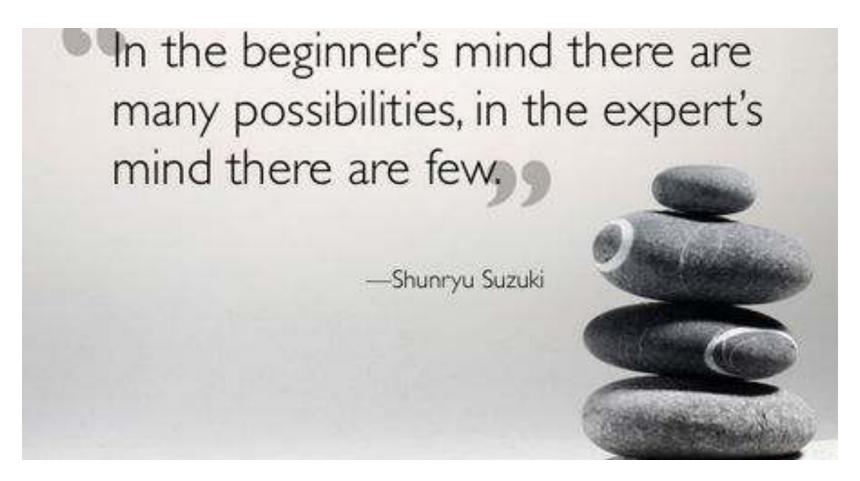


What's in a Word?

- What does it mean to "shake it up?" Think REvitalize, REinvigorate, REinvent.
 - Imbue (something) with new life and vitality.
 - To make (someone or something) active, healthy, or energetic *again*.
 - Give new energy or strength.
 - Make or become fresh in spirit and/or vigor.
 - Make over completely.
 - Bring back into existence or use.



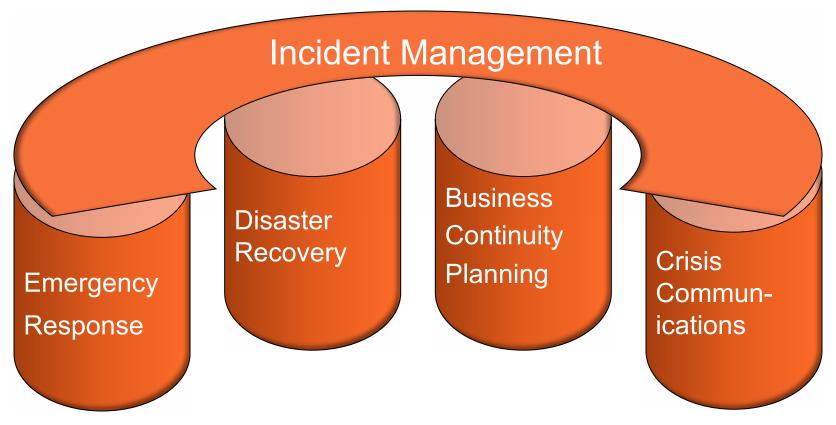
Cultivate a Beginner's Mind



"RE" Your Program



Typical Program Components





1. Question everything:

- How could I think about recovery differently?
- How could I deliver similar results but develop and/ or deliver it differently?
- What is the value-add of BC?
 - Only in a disaster? Or is there value every day?



For Example...

What We See...

What Kids See...





2. Location:

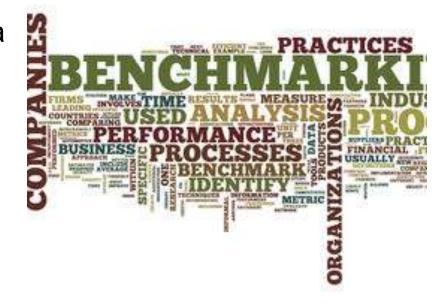
- Where is your department currently? Does it matter where it lives?
- Where is an ideal location?
- Should you promote a different location now?
- Will it exist as a freestanding department in the future or be subsumed?





3. Benchmark? Carefully.

- Imitation: When a company decides to measure against a market leader, it can end up as a carbon copy.
- Limit innovation: Forget to think out of the box to surpass it or innovate.
- Complacency and arrogance:
 "We are doing okay," then relax and fail to see opportunities and challenges.
 - Ask, "Is this right for us?"



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4. Rethink plans:

- Old plans and planning:
 - · Reams of detail, lots of data.
 - Complicated databases and dense plans.
 - Required special training, complicated.
- New plans and planning:
 - Slim, easy to maintain and update.
 - What you need and nothing more.
 - Easy administration.
- If you had to do a plan differently, how would you do it?





5. Work out!

- In a real event, you fall back to your level of training.
 - Hopefully you don't fall so far that you hit the floor...
- Exercises are as important as and perhaps more important than detailed plans.



- A simple exercise that you could do every few months.
 - Open any newspaper.
 - Find an exercise narrative (EQ, shooting, flood, bomb, etc.)
 - Spend 30 60 minutes:
 - Review the incident assessment process
 - Discuss your communication strategy.
 - Develop an Incident Action Plan.
 - Discuss the business continuity approach.
 - Is it in the plan? No? Add it!



Cyber Exercises

- What are you waiting for?
- Your cyber exercises should push way beyond technology:
 - Incident Management
 - Crisis Communications
 - Business Continuity





- 6. Manage information creatively:
 - How do you manage information in a busy command center?
 - Paper (forms, boards).
 - Purchased tools such as WebEOC.
 - Others?
 - Ask someone who doesn't see the limitations.





7. Engage with the world:

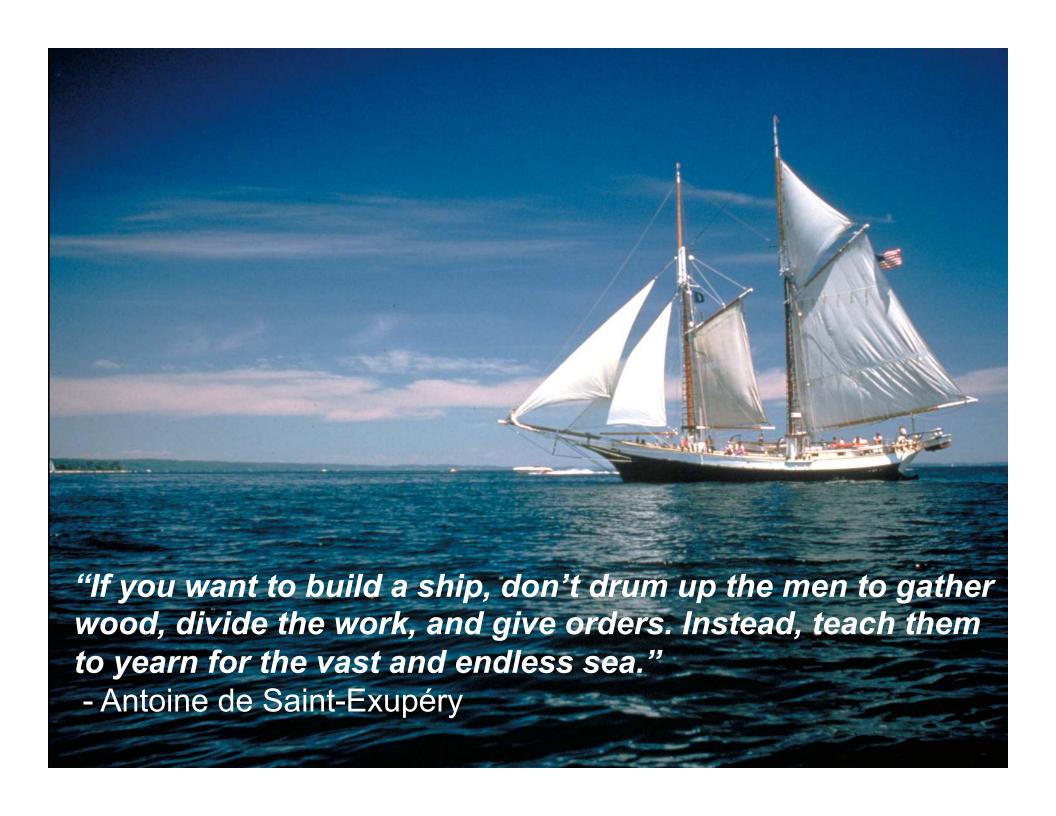
- Social media is becoming mainstream, even in corporate America.
 - Learn about social media.
 - Become social-media savvy.
 - Get a Twitter account.
 - Follow people and groups.
 - When something happens, go to Twitter and follow the information, contrast that to traditional sources.





8. Market your program:

- Think of business continuity as a product that needs to be marketed "strategically" within the organization.
- What is your marketing approach?
 - Overt efforts:
 - "September is National Preparedness month!"
 - Covert efforts:
 - Keep business leaders current on topics of the day.
 - Doing analysis of contemporary events and sharing.



"RE" Your Career

State of Mind





8 Ways to "RE" Your Career

- 1. Think of yourself as a business:
 - What's your product?
 - What do you have to sell?
 - How are you marketing yourself?
 - Create a positive online presence?
 - Build your brand.





8 Ways to "RE" Your Career



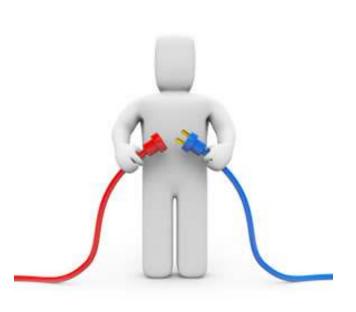
- 2. Gain clarity. "Know thyself."
 - What kind of work is meaningful to you?
 - What's your ideal work environment?

The better you know what you like and need, the more you will recognize a trend/job/opportunity when you see it.



3. Connect – Count the ways:

- Make real connections, earn status and gain insights from people you'd never have a chance to interact with any other way.
- Be active on social media, i.e.,
 LinkedIn.
- Join professional associations.
- Attend conferences (DRJ, WCDM, CI, DRI, CPM).





- 4. Be generous with your time and knowledge:
 - People are rewarded when they create and participate.
 - How do you do that?
 - Write, speak, help, and volunteer whenever you can.
 - Don't know how? Learn.



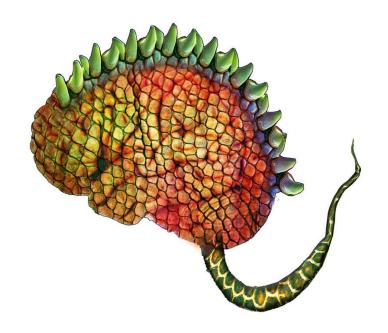
5. Be creative / learn:

- Do things to get your creative juices flowing.
- Do things for fun.
- Learn something new.
 - Education is critical for your professional and personal life.
- Our opportunity is to:
 - Revisit what you think you know.
 - Learn something new every single day.





- 6. Acknowledge your "internal critic" and send it on vacation:
 - Often referred to as the lizard (reptilian) brain, this is the prehistoric part of our brain that deals with safety, anger, and other basic emotions.
 - Acknowledge your lizard and then ignore it.





7. Be proactive:

- Proactive = healthier, happier, more fulfilling.
- Have clear goals and plans in mind and put them in writing.
- Create a strategic plan for your life, and act with urgency.
- The goal is to:
 - Get things done.
 - Make things happen.
 - Create outcomes that people seek.





8. Fail:

- What is failure?
 - It means that you have tried.
- Didn't work this time?
 - Take a moment, take a deep breath, get up and keep going.
- Failing and then trying again is what separates us all.
- Think of all the other great failures: Babe Ruth, Edison, Lincoln, Steve Jobs...







Change is Coming

- Our industry (you, me, the world) is changing.
- It is always best to reinvent yourself before someone else does it for us.
- Become a change master.





Change

 The Dalai Lama once said that the greatest gift we could give our children was to prepare them for great change.



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What if Tomorrow...



What if Tomorrow...

1. Your CEO tells you:

- "I want you to do recovery 'differently' ...come back in a week with suggestions on how it can be done."
 - How would you do that?

2. She then asks you:

- "How could business continuity be part of 'routine business,' not a stand-alone plan or function?"
 - How would you do that?

3. As she leaves she says:

- "...and be prepared to discuss the ways your program adds value to the business...everyday!"
 - How would you answer that?

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"If we all did the things we are capable of doing, we would literally astound ourselves."

-Thomas Edison

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Thank you

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